

The Agency Advantage continues to expand its strategic alliances to facilitate cutting edge levels of automation, accuracy and efficiency. We are able to participate in joint initiatives to offer the latest technological advances and foster new innovations in our industry. The Agency Advantage brings proven business solutions to our customers with a total lower cost of ownership.

Imperial PFS

The Agency Advantage integrates with the Imperial PFS quoting website. Agencies that are Imperial PFS customers can now get premium finance quotes by uploading their policy information from The Agency Advantage to the Imperial PFS website. Quotes are processed in real time and finance contracts can be printed and emailed to customers. This is a great way to increase your agency's efficiency with timesaving uploads and queries to the new website. Imperial PFS is one of the largest premium finance companies in the U.S. and Puerto Rico, offering competitive rates and expertise on both large and small accounts. For additional information, please visit the Imperial PFS website or email marketing@ipfs.com.

Download Partners

The Agency Advantage is interoperable with insurance company downloads from many third parties, both with and without IVANS. They may be found on our extensive, frequently updated list of [download partners](#).

Rating Partners

The Agency Advantage works with comparative rating programs all over the country. Our interface technology connects The Agency Advantage to your favorite rating programs to dramatically reduce data input time. Later when servicing or renewing the account, the data is transferred from the rating programs to speed and streamline the customer service process. With some rating partners, a two-way interface is available. The rating interface works in all states in which the rating vendor operates. A partial list of Agency Advantage Partners is below:



